

Goal: [Awesome Auction]

- ① Truthful (DSIC)
- ② S.W. maximization
- ③ Easy to implement (poly-time computable)

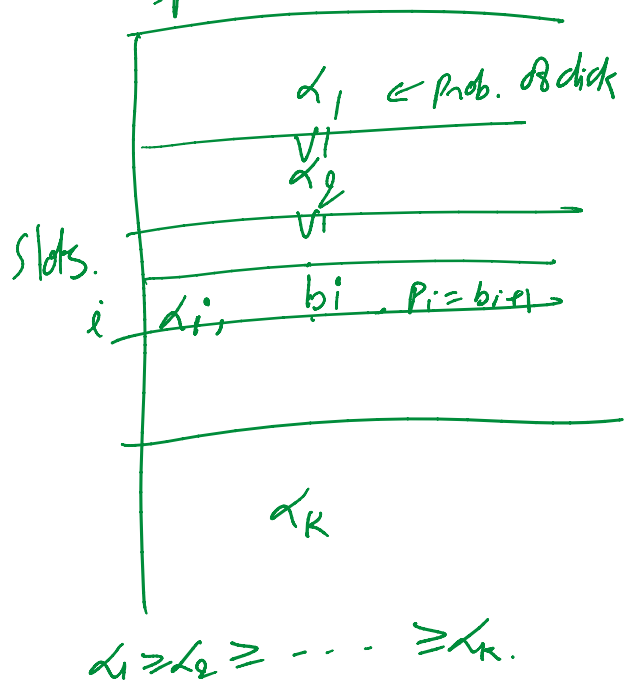
★ Sponsored Search: Pay-per-click, Generalized-Second-Price (GSP) Sponsored.

Google: Pizza

-  $N$ : set of advertisers who wants to sell "pizza".

-  $i \in N$ :  $v_i$  value-per-click private.  
 bids  $b_i$  bid-per-click.

$b_1 \geq b_2 \geq \dots \geq b_k \geq b_{k+1}$   
 $\downarrow \quad \downarrow \quad \downarrow$   
 $x_i$ : slot 1 slot 2 slot 3.



$$P_i = \text{Payment}_i = \begin{cases} b_{i+1} & \text{if } i \leq k \\ 0 & \text{o.w.} \end{cases}$$

$$\text{Net utility} = \alpha_i (v_i - b_{i+1})$$

★ Single-Parameter:

- Single stuff on auction.

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$M$ : set of bidders.

$i \in N$ ,  $v_i$  / unit-stuff. (private)

- bid:  $b_i$  / unit-stuff (need not be  $v_i$ )

$$X = \{ (x_1, \dots, x_n) \in \mathbb{R}_+^n \mid (x_1, \dots, x_n) \text{ is feasible} \}$$

\* Format:

① Collect bids in "sealed envelopes".

$$\bar{b} = (b_1, \dots, b_n)$$

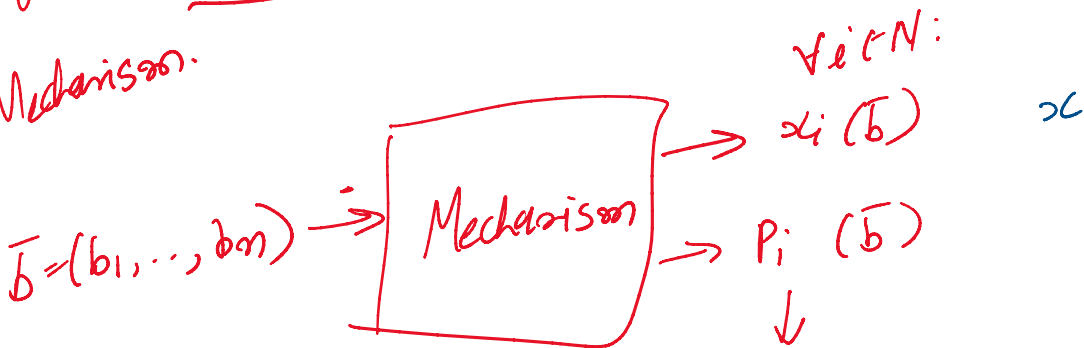
② Allocation: so allocation unit  $\bar{b}$

$$x(\bar{b}) \in \arg \max_{x \in X} \sum_i x_i b_i$$

③ Decide payment:  $P_i(\bar{b})$  for agent  $i$ .

$$U_i(\bar{b}) = v_i x_i(\bar{b}) - P_i(\bar{b})$$

Mechanism:



$(x, P)$  a mechanism.

★ S.O. maximizing allocation.

① single item:  $\mathcal{X} = \left\{ x \in \{0, 1\}^n \mid \sum_i x_i \leq 1 \right\}$   
 $x(b) \in \arg \max_{x \in \mathcal{X}} \sum_i x_i b_i = \text{light bidder.}$

② k-items:  $\mathcal{X} = \left\{ x \in \{0, 1\}^n \mid \sum_i x_i \leq k \right\}$

③ Sponsored search:  $\mathcal{X} = \left\{ x \in \{x_1, x_2, \dots, x_k, 0\}^n \mid \begin{array}{l} x_i \neq x_j \\ \forall i, j \\ x_1 \geq x_2 \geq \dots \geq x_k \end{array} \right\}$   
 $x(b) \in \arg \max_{x \in \mathcal{X}} \sum_i b_i \cdot x_i \rightarrow \text{GSP.}$

Claim: If  $x(\cdot)$  is S.O. maximizing  $\Rightarrow x(\cdot)$  is monotone.  
 (since DSIC allocation rule)

★ Def 1: Allocation  $x(b)$  is implementable if  $\exists$  payment  $p(b)$  s.t.  $(x, p)$  is DSIC.

Def 2: Allocation  $x(b)$  is monotone if

$\forall i, \forall b_{-i}$

$x_i(b_i, \cdot)$  is monotone

\* (Myerson's Theorem):

- ①  $x(\cdot)$  is implementable iff it is monotone.
- ② If  $x(\cdot)$  is monotone then  $\exists$  unique  $p(\cdot)$  st.  $(x, p)$  is DSIC.

③ There is an explicit formula to compute  $p_i(\cdot)$   $\forall i$

Pf: DSIC:  $\forall i, \forall b_{-i}, U_i(v_i, b_{-i}) \geq U_i(b_i, b_{-i}), \forall b_i \in R.$

Fix,  $i \in N$ ,  $b_{-i}$

$x(b_i) = x_i(b_i, b_{-i})$  Monotone.  
 $p(b_i) = p_i(b_i, b_{-i})$

Claim 3:  $(x, p)$  DSIC  $\Rightarrow x(\cdot)$  is monotone

Pf: Let  $y \neq z$

DSIC  $\Rightarrow$

$$\begin{cases} \left. \begin{array}{l} b_i = v_i = z \\ z x(z) - p(z) \geq z x(y) - p(y) \rightarrow \textcircled{1} \end{array} \right\} \\ \left. \begin{array}{l} b_i = v_i = y \\ y x(y) - p(y) \geq y x(z) - p(z) \rightarrow \textcircled{2} \end{array} \right\} \end{cases}$$

# 
$$\underbrace{z(x(y) - x(z))}_{\textcircled{1}} \leq \underbrace{p(y) - p(z)}_{\textcircled{2}} \leq y(x(y) - x(z))$$

...  $\rightarrow (z/x - p(z))$

$$0 \leq (y-z) (x(y) - x(z))$$

$$y \geq z \Rightarrow x(y) \geq x(z) \equiv x \text{ is monotone.}$$

Claim 2: exists unique  $P$  s.t.  $(x, P)$  is DSIC.

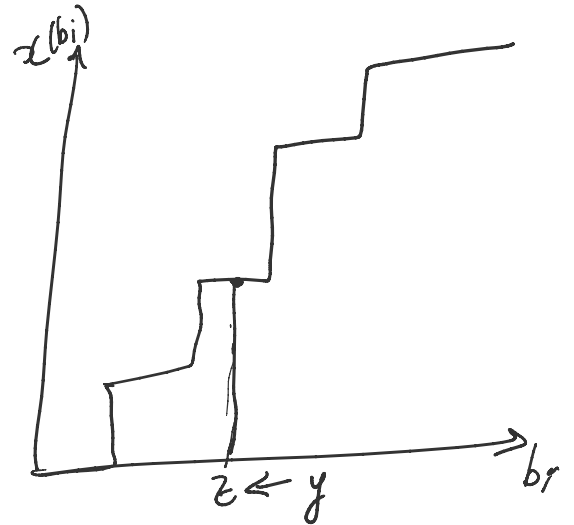
ps:

(case I:  $z$  is in middle of a segment.

$$\lim_{y \rightarrow z^+} x(y) = x(z)$$

$$\textcircled{\#} \Rightarrow 0 \leq P(y) - P(z) \leq 0$$

$$\Rightarrow P(y) = P(z)$$



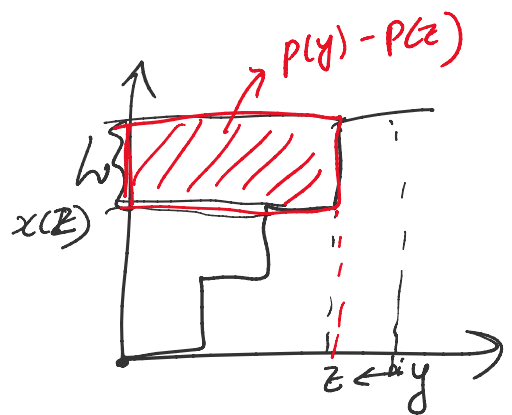
(case II:  $z$  at a kink point

$$\lim_{y \rightarrow z^+} x(y) = x(z) + h$$

$$x(y) - x(z) = h$$

$$\textcircled{\#} \Rightarrow z \cdot h \leq P(y) - P(z) \leq z \cdot h$$

$$\Rightarrow P(y) - P(z) = z \cdot h$$



If  $x(z) = 0$  then  $P(z) = 0$ .

I.R.

$$P(b_i) = P(b_i) - P(z_d) + P(z_d) - P(z_{d-1}) = z_d \cdot h_d$$

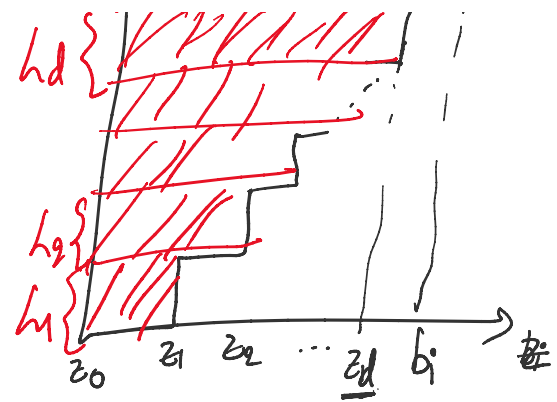


$$+ P(z_d) - P(z_{d-1})$$

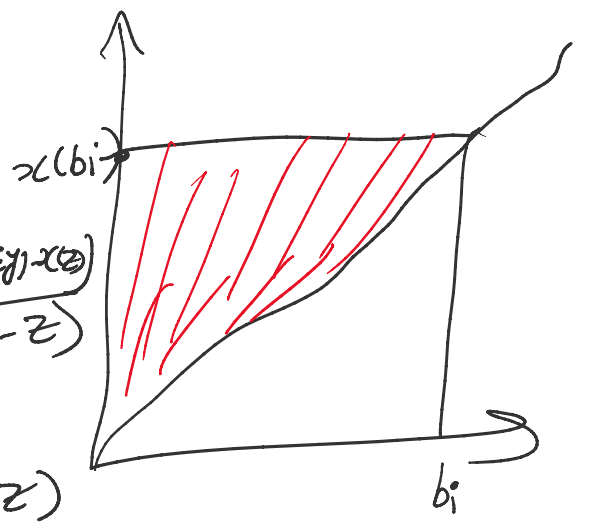
+ ...

$$+ P(z_1) - P(z_0)$$

$$= \sum_{k=1}^d z_k \cdot h_k$$



$$\lim_{y \rightarrow z^+} \frac{z(x(y) - x(z))}{(y-z)} \leq \frac{P(y) - P(z)}{(y-z)} \leq \frac{y(x(y) - x(z))}{(y-z)}$$



$$z \cdot x'(z) \leq P'(z) \leq z \cdot x'(z)$$

$$\Rightarrow P'(z) = z \cdot x'(z)$$

$$\Rightarrow P(b_i) = \int_0^{b_i} P'(z) dz = \int_0^{b_i} z \cdot x'(z) dz$$

Claim 3:  $(x, P)$  is DSIC.

PF: (by Picture).

$$U_i(b_i) = v_i z_i(b_i) - P_i(b_i)$$

