

- Auctioneer / seller wants sell one item.

- N : set of buyers / bidders.

$i \in N$ has value v_i (private)

★ Sealed Bid Auction:

① Auctioneer solicit "bids" from agents. in sealed envelop.

agent i bids b_i (need not be v_i)

② Auctioneer open all the bids & decides the winner for the item & payment.

Goal: to maximize social welfare \equiv give item to the agent who values it the most!

winner $i^* = \operatorname{argmax}_i b_i$

payment = P

$U_i(v_i, b_1, \dots, b_n) = v_i - P$ if $i = i^*$
 $= 0$ o.w.

$U_i(b_1, \dots, b_n)$

	1	2	3	4
Private $\rightarrow v_i$	300	500	72	200
pay your bid $\rightarrow b_i$	250	300	60	160
			10	200

(First price)
 (second price)

pay your bid $\rightarrow b_i$	250	300	00	
pay second highest bid	300	400	72	200 (second price)

★ First-Price Auction: Highest bidder wins & pay the bid.

Example: $N = \{1, 2\}$

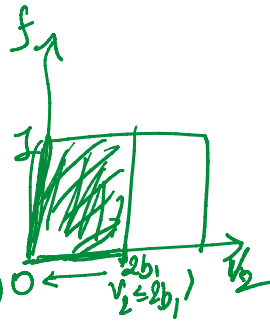
$v_1, v_2 \sim U[0, 1]$

Suppose we fix $b_2 = \frac{v_2}{2}$

$$U_1(v_1; b_1, b_2) = (v_1 - b_1) \Pr[b_1 \geq b_2] + 0 \Pr[b_1 < b_2]$$

$$= (v_1 - b_1) \Pr\left[b_1 \geq \frac{v_2}{2}\right]$$

$\Pr[v_2 \leq 2b_1]$



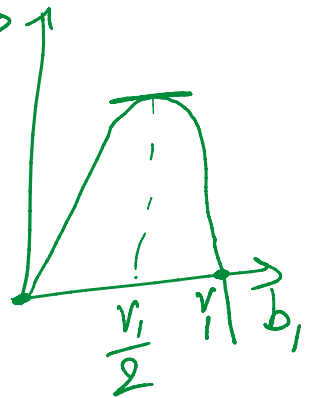
$$= (v_1 - b_1) (2b_1) = 2(v_1 b_1 - b_1^2)$$

$$\Rightarrow \frac{d}{db_1} = 2(v_1 - 2b_1) = 0$$

$\frac{d}{db_1}$

$b_1 = \frac{v_1}{2}$

Best response of agent 1 when $b_2 = \frac{v_2}{2}$.



Fix agent 1 to $b_1 = \frac{v_1}{2}$ then B.R. of agent 2 will be $b_2 = \frac{v_2}{2}$

(v_1, v_2) is a Bayes NE. (BNE)

$\left(\frac{v_1}{2}, \frac{v_2}{2}\right)$ is a Bayes NE. (BNE)

n agents $\left(\frac{n-1}{n} v_1, \frac{n-1}{n} v_2, \dots, \frac{n-1}{n} v_n\right)$

★ What if $v_1, v_2 \sim D$ complex?

★ " " $v_1 \sim D_1, v_2 \sim D_2$ & D_1, D_2 are complex?

★ Coordination issue if some BNE.

★ What if some agents are not rational?

★ Second Price: Highest bidder wins, pays second highest bid.

winner $i^* = \arg \max_i b_i$

payment $p_i = \max_{k \neq i} b_k$

= 0

if $i = i^*$
 \underline{B}_i critical bid of agent i .
 o.w.

Thm (Vickrey '61): Under Second Price Auction, for each $i \in N$, $b_i = v_i$ is optimal / dominant strategy

NO MATTER how others are bidding.

||

... dominant strategy

||
 $b_i = v_i$ is a dominant strategy
 ||

$$\forall v_i, \forall b_{-i} \quad u_i(v_i, b_{-i}) \geq u_i(b_i, b_{-i}), \quad \forall b_i \in \mathbb{R}$$

Also, called Dominant Strategy Incentive Compatible (DSIC) ←
 Truthful Auction

Pf: Fix an agent i , say others are bidding b_{-i} arbitrarily.

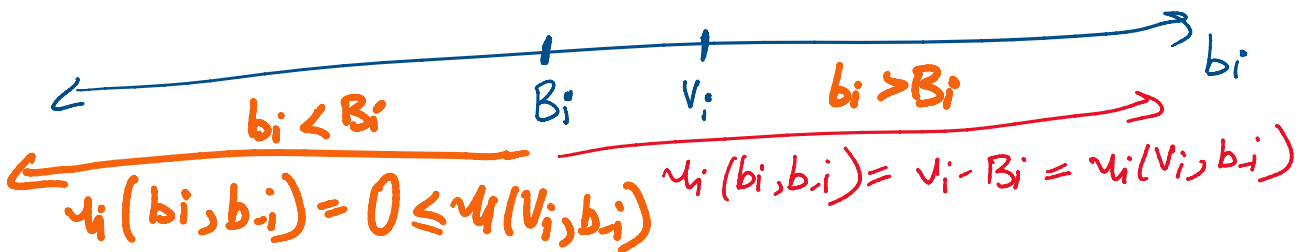
Suppose agent i bids $b_i = v_i$

Q: Can i deviate to b_i & improve?

$$\exists b_i \text{ s.t. } u_i(b_i, b_{-i}) > u_i(v_i, b_{-i})$$

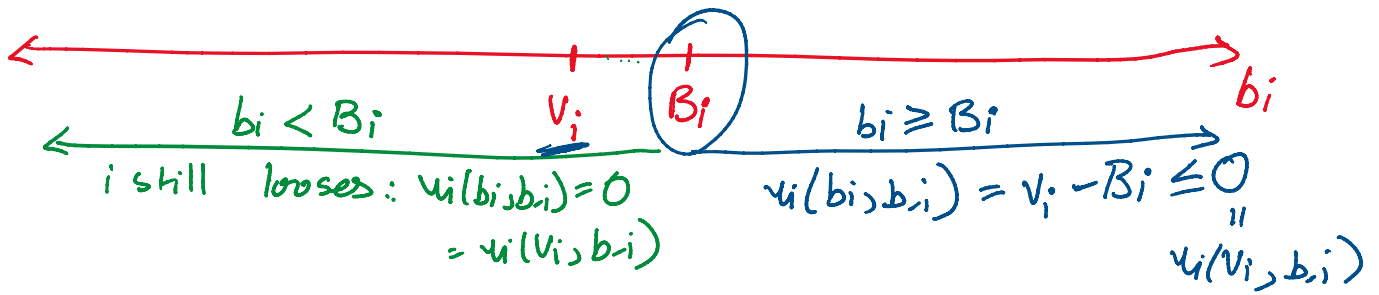
Case I: i wins when $b_i = v_i \geq \max_{k \neq i} b_k = B_i = P_i$

$$u_i(v_i, b_{-i}) = v_i - B_i \geq 0$$



Case II: i loses when $b_i = v_i$

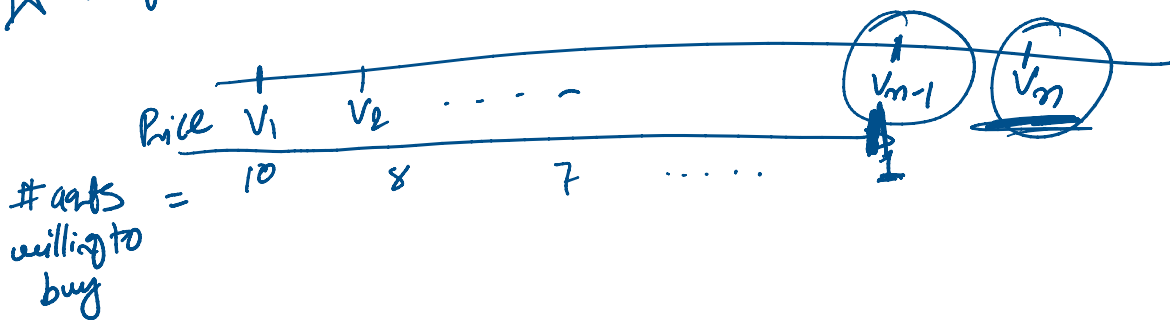
$$u_i(v_i, b_{-i}) = 0$$



EBay Auction: essentially S.P.

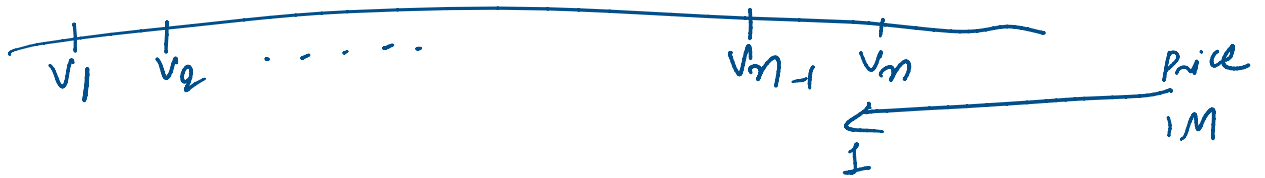
★ English Auction

Second Price



★ Dutch Auction

First Price



Q: what do you pay the highest bid?

still DSIC?

It's not then (other eg.?)